International Journal of Economics, Environmental Development and Society, 2023, 4(4), 398-411.



CONFLICT MANAGEMENT AND JOB PERFORMANCE IN ORGANIZATIONS

Henrietta Tonye BAYEFA-ASAOWEI

Educational Management Faculty of Education Ignatius Ajuru University of Education, Nigeria <u>abayefaa@gmail.com</u>

Mariah Chidiogo NNAMUZIE Department of Educational Management Faculty of Education Ignatius Ajuru University of Education, Nigeria.

ABSTRACT

This paper examined conflict management and job performance in organization. It establishes that organizations encounter conflicts daily as it is common in work place, conflicts can be healthy and as well unhealthy to organizational performance. It is necessary for organizational leaders and managers to be on the lookout and recognize conflicts that are detriment to organization growth and find appropriate conflict management measures to tackle them. It further emphasized that when conflicts occur they can hurt employee morale and severely affects productivity. Conflict management is an important task area of leaders in organizations and with the right ways to resolve conflict in an organization, employees can improve their performance and be more dynamic, with an improved ability to achieve its objectives and improve relationships within the organization. The paper therefore concluded that Conflict must be properly managed to attain goals and objectives of the organization as well as that of the individuals in the organization.

Keywords: Conflict, Organization, Organizational conflict, Job performance, Conflict Management.

Reference to this paper should be made as follows:

Bayefa-Asaowei, H. T., & Nnamuzie, M. C. (2023). Conflict management and job performance in organizations. *International Journal of Economics, Environmental Development and Society*, 4(4), 398-411.

Copyright © IJEEDS 2023 [ISSN: 2992-5614].

INTRODUCTION

Every gathering frequently experience disagreements. Every group always have disagreements. Fighting can be difficult to avoid, but it can be managed by recognizing its underlying effects and this can be done by concentrating on the definitive clues that indicate their existence. Disagreement might take over groups if they do not act right away. When we tend to focus more on numbers than on people and connections, majority of issues arise.

Workplace disagreements can have a negative impact on teamwork and productivity when they do occur. They might, in the worst case, force employees to look for work elsewhere. The members of the association will always have differences of opinion. It is possible for disagreements to arise regarding individual worth system contrasts, work consummation, resource distribution, character differences among coworkers, misinterpretations, and job satisfaction. Leaders and pioneers should be able to monitor and control disagreements, despite the fact that disagreements cannot always be avoided. The founders of the group are determined to immediately achieve harmony. Groups can eventually improve their sense of reasoning and become more distinct if they are able to manage conflict within a group. In addition, they will have an unparalleled chance of achieving their goals, growing their networks, and advocating for social change within the organization.

Conflict

The term conflict has been given different interpretations by those who have studied it. Ololube (2019) defined conflict as a condition whereby two or more persons struggle for goals which only one person can attain , or as when disagreement is used to achieve a defined objective. The aim of people struggle is to remove rivals to get or achieve their desired goal.

According to Nalele 1990 in Igwe (2000), conflict may be defined as misunderstanding, difference over method, personality clashes, value and goal differences frustration and irritability, disagreement and clashes among individuals and groups in organizations. Conflict can simply be defined as a natural disagreement arising between two or more people. In work organizations, which is made of up human beings, there must be a ground of struggle between employees as a result of differences in ideologies and aspirations. In its most fundamental sense, a fight is any conflict that arises within an alliance between two individuals or between the systems of the alliance and the individuals tasked with carrying them out on the ground.

Types of Conflict

Madiya and Shazia (2015) asserted that there are two types of conflict. A conflict can be either positive or negative. Positive conflict is functional and supports or benefits the organizations or person's main objective. A conflict is dysfunctional or negative when it obstructs the organization or the person's performance or ability to attain goals or objectives. The effects a conflict has on the organization and goals attainment will determine whether it is good or bad:

Functional or Constructive Conflict: A functional conflict must be that which represent confrontation, opposition or antagonist interaction that benefits or supports the goals of the organization. Functional conflict occurs when the outcome leads to improved effectiveness of the organization. It buttresses that the interactionist view does not support that all conflicts are bad.

Rather, some conflicts may be necessary because they improve performance and also support the goals of organization. One of the main advantages of this type of conflict is that it enables their members to identify the problems and see opportunities. Also, it can inspire to creating new ideas, learning, and growth among individuals. A functional conflict brings about innovation, it enables the group to look inward which could help new ideas to be birthed (Venkatraman & Ramanujam, 2008).

Dysfunctional/Destructive Conflict: Conflict is said to be dysfunctional if rather than contributing positively to the attainment of organizational goals, it helps to hamper or inhibit the effective achievement of organizational goal. Those who hold this view assume that conflict is bad for the organization. Conflicts that are not effectively managed is capable of destroying the goals of an organization. When conflicts hinder the expected performance of a group, individuals or parties, it is termed destructive or dysfunctional. This type of conflict may interfere with ideas exchange and then ruin relationship. Consequently, ineffective combat hinders viability, underutilizes resources, and prevents definitive goals from being achieved. Conflicts between associations also occur frequently in the following ways:

Conflict between agents is centered on the genuine relationship rather than the ongoing venture as a result of social strain.

Completing responsibilities: When partners disagree about how much work needs to be done, it can lead to conflict.

Conflict at work: A "cycle battle" is a disagreement among coworkers over the most efficient approach to completing a task. Clashes between people can likewise emerge inside an association: one that exists among people who don't like each other.

Group-based questions: one that takes place as a result of a lack of opportunities, assets, and so on. In the interval between events: one that is used by two different groups.

Organization

In order for management or administration to take place, there must be an organization. Etzioni in Okoroma (2019) defined organizations are social units that pursue specific goals which they are structured to serve. Organization can also be said to be a group of people who are collected to work for a common goal with collective efforts. Organizations are an important aspect of human existence. Human beings are social animals with the ability for organizing and managing their affairs and this can be done effectively using the instrument of organizations. Among the numerous known organizations are hospitals, schools, business firms, churches, trade unions, government agencies, etc. Organizations are different from social units such as the family , friendship groups and the community because they are designed and formally established to achieve certain specific and clearly defined goals. For instance, schools are designed to transmit knowledge or cultural heritage of the society, hospitals are designed to treat the sick, industrial firms manufacture goods for nurturing of the body and churches salvage and prepare the soul for retirement and meet the spiritual needs of people. Each organization has specific role to play and needs to meet.

Koko (2002) further stated that organization is a man-made and a purposeful social system, which does not act or react on its own to activities as a person but is managed to achieve its objectives. Organizations work through two concepts, which are; Coordination and Delegation among its group members. Delegation is necessary to allocate group members with

equal work according to their capability and Coordination is required to achieve organizational goal with precision.

Organizational Conflict

The state of contention or misinterpretation that results when individuals from an organization's needs, convictions, resources, and associations go — real or saw— is referred to as different leveled struggle, which is also referred to as workplace struggle. Conflict can arise whenever two individuals collaborate on a project or make a decision and have narrow perspectives. A variety of leveled conflicts can result from internal misperceptions or disagreements among pioneers or other associates. In the workplace, this kind of conflict can result in a lack of strength and support. When members of the group disagree or do not get along, it may be difficult to convince everyone in the group to support the organization's goals.

In layman's terms, progressive battle is the outcome of human cooperation that begins when one group member recognizes that the goals, values, or way of thinking of another person differs from their own. Personal, interpersonal, or group emotional inconsistencies can all arise.

Factors that Influence Organizational Conflict

Below are some of the factors that influence organizational conflict:

- Responsibilities Not Known: When it is unclear who is in charge of which aspect of a project or errand, trouble can ensue. To avoid this, everyone in the group should agree on their roles and responsibilities and make them clear.
- Connections with Others: Each member of the group has their own distinct personality, which is largely to blame for compromise. Conflicts at work frequently stem from interpersonal issues between association members.
- There are few assets: A lack of resources like time, money, etc. are some of the main causes of disagreement in a group. Conflict ensues as a result of disagreements among association members.
- A hostile circumstance: An irreconcilable situation arises when an individual fights for their own goals, which undermines the project's overall success, or when the individual's and the group's goals are misunderstood.

Workplace disagreements are reduced by personal and interpersonal factors. Individual-related causes incorporate human frailties, convictions, character, and perspectives. Arguments arise when a leader violates the organization's policies.

Causes of Organizational Conflicts

The fundamental causes of conflict within an organization must be identified and addressed as soon as possible. This is due to the fact that it hinders the organization's expansion as well as the suitability, reasonableness, and effectiveness of the delegates. The majority of an organization's arguments are based on the following:

- Absence of Correspondence: Conflicts frequently arises at work when correspondence is disrupted. If a person does not approach the information they intend to proceed with, they may make poor decisions. Fundamentally, conflict in the workplace can also arise when a professional distorts the words of a coworker or boss. Consequently, it is essential to comprehend how other people might interpret what is being said or done.
- Having a wide range of personality types can help a company come up with fresh ideas and perspectives, but it can also cause conflict among the group. People with completely different personalities probably won't be able to work together at the right time because of their characteristics, requirements, and work styles. However, conflicts may be avoided if individuals are motivated to get to know one another and their workdays.
- Unknown Hypotheses: When managers fail to disclose their assumptions to their employees, this can lead to conflict at work. employees may forget what they need to do in order to succeed. This is particularly obvious when their boss returns a report with negative analysis after they concede to truly sorting things out.
- For a productive workplace, a division's level of responsibility should be clear. It can be difficult when no one feels like they own their problem. As a result, employees might not agree on who is responsible for which errands. Everyone must assume roles that are readily apparent in the workplace.
- Divergent Distribution of Resources: Conflict and struggle can ensue when not enough resources are made available to all groups. Assuming a specific division gets a critical piece of the financial plan, for example, different working environments could recognize that their director is steady of that division. A negative perspective on tendency may permeate the participants because they may be aware that they are not receiving the typical resources and affirmation. Keeping away from tendency inquiries is commonly simplified by expecting asset changes.

Conflict Management

Onyiri and Walson (2022) asserted that peacemaking entails minimizing, eliminating, or ending all forms of conflict. Refereeing is the skill of accurately, decently, and effectively recognizing and resolving conflicts. Disagreements or irregularities, such as extraordinary assumptions, goals, and requirements, are addressed during the refereeing process. Compromise abilities are fundamental in the work environment since compromise is a fundamental piece of working. This needs to be monitored more than ever before. Given that each alliance has battles, consistency advancement is a crucial skill. The most common method for submitting a request and receiving a response that is applicable to all friendly circumstances is refereeing. Since fighting is part of human nature, strong peacemaking is not meant to avoid conflict. Refereeing skills help people talk more, see more, and control their emotions if everything else is the same.

The issues and goals of the conflict determine the general strategy for starting and concluding a legitimate conflict. Harmony advancement systems have a big effect on how task struggle and execution relate to one another. Setting goals and improving harmony are two compelling strategies for increasing success and effectiveness. Knowing how to handle conflict in relationships, deal with emotions, and reach a conclusion through objective setting or refereeing is clearly academic.

Conflict Management in Organization

Being able to clearly distinguish between conflicts is essential because they cannot be avoided. A relationship can endure if combat is used inappropriately. Arbitrators are crucial to the growth of any organization. As per Tschannen (2001), refereeing is a perspective and various capacities that help people get-togethers in better comprehension and overseeing struggle in all parts of their lives. Through genuine peacemaking, an environment is created that is prepared to conduct in-depth research, settle disputes, and possibly even prevent future conflicts. The objective of refereeing is to continuously cultivate both its positive and negative perspectives, because conflict is a brand-name peculiarity. Darling and Walker (2001) claimed that correspondence is the foundation for concordance advancement in any organization. Different leveled peacemaking is a method for prepared correspondence with a cycle that works on speaking and listening skills, broadens one's ability to decipher a problem, and involves a decisive reasoning framework with an objective in mind.

For various reasons, affiliations can profit from concordance progression and certifiable confirmation, for example, connecting with changes during the time spent further creating work quality, decreasing pressure, and looking at results. As a consequence of this, representatives ought to be urged to make clear changes as a response to the struggle for mutual respect. Combat should occasionally be viewed as a resource for the continuous acquisition of new information, connections, and knowledge.

Conflict and Organizational Performance

It is common practice to compare conflict with request and lower gathering levels. Either the fight levels of a connection are too high or too low. At some point, the execution fails. The ideal level is one in which there is not enough competition to be challenging or to discourage students from writing their assignments, but there is enough competition to prevent stagnation, encourage creativity, alleviate stress, and sow the seeds of progress. If there is either too much or too little conflict, it could jeopardize the ability of a group or other connection to function. As a result, it is possible for employees' turnover, decreased efficiency, and even lower loan costs. In any case, tardiness and lack of interest should be minimized during conflict's peak; concentrating on what makes work interesting and creating a challenging but encouraging work environment; Similar to this, there should be enough turnover within the organization to get rid of oddballs and subpar performances.

Conflict Management Strategies

Because people react differently to conflict, trailblazers and pioneers need precise strategies for reconciling with themselves. Common approaches to determining a split the difference are as follows:

Working together: This is a method of negotiating compromise and has always been the most successful despite the fact that it occasionally necessitates the most on time and effort during the processes. It is used when people are both determined and pleasing. After considering the wants and needs of each party, a strategy is created that is acceptable to all parties and works for both players. Typically, this indicates that everyone should collaborate to resolve the issue and

investigate it. The helpful refereeing strategy is used when genuine comprehension will have a significant impact or when keeping up with all parties' connections is essential. An effective strategy for advancing harmony requires a greater level of interest from all parties. When a question is posed, everyone collaborates to come up with an equitable response that serves everyone's interests. When you have a lot of spare energy and the same power as other groups, joint effort works best. If not, your sense of style might shift.

Fighting: The conflicting strategy for increasing congruence is immune to the plans or thoughts of others and does not recognize an opening. One side has a rigid approach to handling the situation and won't leave until they have all they need. Used by a lot of people with a clear goal of winning the battle. They are icy and threatening. The presumption that one side wins and the other side loses exemplifies this system. When a particular method is required, when there isn't a good chance to try a different method, or when a bad choice must be made, morality prevents opposing viewpoints from collapsing into a single, well-informed view. Despite its capacity for swift conflict resolution, it poses a significant threat to productivity and soul. Even though this approach may never be ideal, it may be useful in situations where you really need to resolve a dispute quickly and are in a better, more remarkable situation than other groups. No matter how it works in sports or war, challenge is rarely a good strategy for group decision-making.

Staying away from: A person is effectively avoiding a conflict when they withdraw from it or ignore it. They employ this strategy when the difficulty or struggle outweighs the likelihood of a split the difference. Peacemakers referee ignores conflict, avoids large gatherings, or teaches others how to avoid conflict. A representative may be fired, have deadlines pushed back, or relocated to another workplace if they are unable to resist the urge to deviate from the task at hand. Hatred is pointless in many discussions because it may give the restricting party the impression that you are completely uninterested. Additionally, there are a few issues that cannot be resolved. However, avoiding the board is enticing when:

- You really want to make a point and want to contribute.
- Prior to that, it is necessary to address additional pressing issues.

This can be a powerful way to clear the slate if you really think you need more time to think about what's going on in the actual fight or, alternatively, if you think a chance to relax would be helpful. Overcoming obstacles has more benefits than risks. However, resentment ought to always win out over disagreement; Smaller disagreements can and will occur if conflict is postponed indefinitely.

Obliging: A characteristic of the accommodating peacemaking style, which places the requirements of the opposing side ahead of one's own, is tolerating what other people want or need. One party has reached an agreement, but certainty is required. This is how you respond to the question and put the needs and wants of the other party ahead of your own. You let them "win" and solve the problem. When you don't have the energy to frequently think about the problem of the other person, when it doesn't seem right to use your opportunity to answer the question, or when you know you're wrong, you use solace. However, when one party requests that the other maintain harmony or avoid conflict, it is of less use. This management style might be useful when disagreements are minor and you need to move on quickly. The objectives of this

decision are to maintain peace, not put in more effort than is necessary, and know when to fight. Convenience may be the most effective method for resolving a minor dispute and moving on to more significant issues, despite the fact that it may initially appear to be a wild decision. This strategy may be ridiculed, despite the resolver's increased level of coordinated effort.

Segregating the Difference into Equal Parts: The two parties must give up some of their desire to find middle ground if they are to agree on this peacekeeping strategy. This system is sometimes referred to as a "situation" because the two parties agree to give up a few things in order to reach an agreement on the larger issue. The groups are understanding, with some of them supporting and others stressing. Compromise is regarded as, even if no one is particularly pleased with the outcome. When there is a deadline or a response needs to be finished rather than wrapped up, this is used. Use compromise sparingly on the grounds that, when utilized mistakenly as a compromise structure, it can bring about uniqueness.

Smoothing is a cycle in which the party resolving the dispute puts an emphasis on interests that are similar to their own and minimizes differences. Compromise can be reached through smoothing. It is an additional political strategy for covering up conflict because it intensifies efforts to persuade one side to yield by limiting conflict. Smoothing is the practice of ignoring, concealing, or resolving disagreements while placing an emphasis on the interests that are shared by the groups in conflict.

Power is fundamentally based on the use of authoritative requests to settle disputes between parties. Agents are able to recognize the circumstances of their coworkers and are familiar with this harmony development process in the majority of workplaces. So, regardless of whether subordinates agree with how they answered the question, supervisors can get them to follow certain rules.

Organizational researchers (e.g., Cheta-Maclean & Tobins, 2023) believed that opposing parties should not be allowed to referee because of their particular prevalence. The power of individuals and alliances fuels commonalities. They would choose a strategy that forces the enemy to flee and give in.

Workplace Turnover: The most ideal choice is to switch workers engaged with the debate when different strategies for compromise crash and burn. One or both of the players might have to be killed or moved to a different position as a result of this kind of progress.

Other Ways to Manage Conflicts

- Keep an eye out for any early signs of conflict as well as shifts in the working environment: Always keep the struggle in mind. It is critical not to ignore the warning signs of a covert struggle. Only when a struggle is brief and unlikely to escalate can it be safely ignored. Neglecting conflict frequently does not help and will make the situation fundamentally more difficult to decide from now on, despite the fact that it may initially appear to be an obvious choice.
- One of the steps that must be taken in accordance with a refereeing plan is to keep one's cool and respond to the situation in an objective, logical, and fair manner: It is possible that asking about your involvement is necessary. Do not give in to the urge to "make due" that comes naturally. Do not act apathetically; take into account all perspectives to see if they are valid. Also, do not use force, do not have control, and don't ignore arguments that have been investigated thoroughly. Make an effort to ask for everything, treat

everyone with respect, and focus on all perspectives. You should pay close attention to your language and nonverbal communication when you are in charge of people who are fighting. Focus on the current events as though they were monumental while remaining objective.

- Examine the situation: Make the most of the chance to learn more about the situation, the people involved, their feelings, and the events. Until you are aware of the circumstances, do not make a decision. To demonstrate that you value the perspective of the people you are speaking with, communicate both secretly and openly with them and truly focus on them. Try to find any important factors that might not be obvious right away. A specialist's outbursts with coworkers, for instance, could be evidence that they believe their manager is unfairly treating them. Keep in mind that the people who take part may have narrow perspectives on the same subject.
- Choose the most effective means of resolving the dispute after weighing the circumstances.

Think about these:

- Is this a significant or minor issue?
- Do you agree that it will keep getting worse?
- Should different levels deal with protests or discipline in different ways?
- Is there a power struggle within your organization, or should the issue be brought up in a commons?
- Are you actually concerned? In situations where the law may become the primary factor, it is best to consult your HR department before making any decisions.
- Should a relationship delegate take charge of an examination?
- Would it be preferable for you to select the topic on your own, or would a casual group study be more beneficial? Will your decision be supported by others?
- Before proceeding, is it necessary to have faith that the bad mood will pass?

You will have a better understanding of how to handle the data gathered from these questions. Formal methodologies may suddenly become fundamental ways of thinking about a variety of factors as real systems.

- You might be able to find a solution that works for everyone if you can bring the groups together. Bring a few rules and a friendly, upbeat attitude to the gathering. If a clear code of conduct is enforced, the groups will be forced to share their interests, identify the primary causes of contention, and develop plans. Ensure that everyone has a chance to express their opinions and concerns. People will be more open to disagreements and abandoning cherished convictions if they acknowledge that their interests and points of view have been taken into consideration.
- The most pressing and occasionally challenging aspect of the game plan is this. Give your options some thought before settling on a plan. Follow through with the actions assuming you agree:
 - Create an environment where everyone can act naturally.

- Recognize combative arguments because they frequently serve as the foundation of conflict and should be resolved.
- Give careful thought to the amount of control you want over the gathering and the amount of information you should provide.
- Find out what's causing the disagreement.
- Dispel any false beliefs or suspicions that are holding back progress.
- It is extremely smart to allow the groups to examine their own positions and locate areas of agreement with others.
- Look for points that can be changed and try to negotiate deals that are good for both players' health and take their preferences into account.
- Require the groups to provide suggestions for their preferred methods.
- Set aside some time for yourself to consider your options.
- Evaluate each choice and help the groups choose the best system.
- Pick a date for the study and make sure everyone understands what you're saying.

If no progress is made, it might be beneficial to require an investment before considering it; Regardless, there may come a time when a different peacemaker or an experienced mediator is required.

- It is absolutely necessary to make certain that each individual is aware of the decisions made and comprehends their ethical commitment to any activities chosen. From time to time, a written comprehension may be required. If you think it will contain general assertions or if any of the aforementioned groups are humiliated, be cautious here.
- Perform an evaluation of the circumstance and never accept that it has been resolved. Keep an eye out for the situation and ensure that the strategy works. If the problem comes back, you might need to take more action.
- Future safety efforts ought to center on the models that can be gleaned from the question as well as the manner in which it was handled. Is it possible that other steps have already been taken? How might you divide the difference in the future? You should consider using techniques like impacting, intervention, question-and-answer, or other approaches to plan for ace improvement for yourself or a friend.

Consider how the larger setting can be used to encourage open meetings and correspondence and strengthen working relationships. Encourage delegates to cultivate a sense of social event character and to see themselves as working toward a common goal is a viable strategy for reducing conflict in the future.

Some of the Most Common Cognitive Errors that Lead to Unproductive or Unresolved Conflict

Under this framework, different groups each use their own perspective to convey reasonableness. Understandings of self-serving expectations, one will learn how to coordinate your work environment, which will help you see problems from a new angle.

The display or examination of luxury can have negative effects. When dealing with actual issues, this mental error can be much more damaging, especially if you aren't prepared for the question. The goal of workplace congruity is vanity, which prevents conflicts and gatherings and

prevents people from seeing things from the other person's perspective. Fame and circumstance can swiftly result in shame.

Key expanding can make it much more difficult to reach an understanding because it can extend a conversation for much longer than is necessary. If one party raises the stakes or brings up new issues that have nothing to do with the current situation, it may be empowering to make a single request.

Contempt is the act of showing that you would rather not fight. One can act avoidantly by stuffing one's viewpoints, diverting a conversation when an issue arises, or completely ignoring what is going on. Accusing is the tactic of recognizing a problem with the other party and finding fault with them. When a flaw is discovered, it will typically attempt to persuade the various social events to select a resolution. Achieving an agreed-upon objective becomes particularly difficult when one party views the other from an unacceptable moral perspective.

Affronts typically convey personal difficulties and are brought on by abuse and anxiety within. When one party retreats to actual mischief, the likelihood that the other will attend a peaceful gathering with serious intent decreases. Regardless of the unexpected circumstances, fronts have the potential to completely exclude the opposing party from the conversation.

Struggle is viewed as a typical form of human support at various levels of refereeing. Given the magnitude of the conflict, it would be foolish to ignore it or avoid it altogether. The strain will simply keep on developing for a long while because of these incognito strategies. It is essential to prevent analysis from entering all aspects of the aforementioned groups' work when there is conflict.

Experts should be encouraged to consider their own responses to conflicts by pioneers and trailblazers. Delegates ought to meet to discuss issues without being constrained in a welcoming setting. At their meeting, each party should have enough time to say whatever they think the other person needs to hear. It should not be attempted by one side to coerce the other to discuss something; Taking everything into consideration, it should be encouraged for everyone to consider the significance of the question for them:

- Try to keep everything out of this conversation. When considering everything, the most persuasive perspective that is not working should be the primary focus, not the individual or their perspective.
- Work on your capacity to recognize the climate. Each party ought to pay attention as if they were listening to a different conversation when the two of them are speaking. It takes more than just hearing to tune in. Pay full attention to the speaker and wait for them to finish speaking is crucial. It takes real effort to pay attention to the speaker's message and respect it. It may be helpful to summarize the message as you sort it and repeat it to the next person to ensure that you have a reasonable understanding of what they are trying to say. The objective is to ensure that everyone is in agreement before proceeding.
- You should request additional information from the other party if you require it. You can request that they rehash the concept and provide an explanation until you understand their point if they assume you are uncertain of what they are attempting to convey. Getting an explanation can be especially important if you really want to understand the significance of their failure's mixing. In the end, listening shows grasping. Do everything you can to avoid abruptly answering the speaker's question or ending the conversation. To avoid missing any opportunities, try not to plan your response until after they have spoken. In any case, participate and then speak.

- Participate in a Settlement despite disagreements because answering questions is part of the process of negotiating a deal. Given that everyone was involved in the debate, the gathering ought to be beneficial rather than inconvenient. Identify a few common interests first and foremost. At some point, the limiting groups will absolutely need to collaborate or demonstrate their comprehension. If it is anticipated that the groups will be unable to resist the urge to conflict with the means, the outcome may be settled.
- In order to successfully respond to a question, it is essential to acknowledge that feelings have been harmed and to attempt to draw those conclusions. The groups ought to apologize to one another as a good place to start. Frequently, expressing genuine disappointment is all that is required to overcome a negative experience. At the point when somebody apologizes, they give defenses. Tradition dictates that both players must excuse one another. You will end up with deeply ingrained feelings of ridicule that will never go away if you do not. The two players should be anxious to exonerate each other (Schmitz, 2021; Onyiri & Walton, 2022).

Why is Conflict Management Important?

- Building Associations: Individual and master associations suffer when conflicts cannot be resolved. These feelings may later result in harsh actions and ridicule if two people are unable to comprehend one another. Relationships that are truly satisfying and valuable in all aspects of life can be established through compromise. Personal care, correspondence, and empathy can all evoke these associations. Compromise strategies can assist you in maintaining these affiliations and preventing these issues from occurring in the future, as opposed to simply expelling them after a difficult time or struggle.
- Expected Conflict: Expected conflict can make it hard to reach goals, especially in business groups. Efficiency frequently persists despite disagreements in the workplace. The majority of people will attempt to concentrate on a project or collaborate on it when conflict is covered up. The accomplishment of long-term objectives and outcomes may be aided by the resolution of these issues. To achieve one's personal and professional objectives, it is essential to make use of one's capacity for compromise, particularly the capacity to consider and move on from a disagreement.
- Changing Liability: In the event that a dispute is resolved, it might be advantageous to collaborate. One of the most important decisions is whether or not to encourage conflict rather than harmony. You'll need to find a way to keep players interested in the game without making them feel unsafe if you use this system. Combat can be destructive and also show a strong bond and loyalty. The two players can focus on how they might interpret each other's goals and strengthen their obligation and commitment to the game by observing each other.
- Viewpoints New: while certified struggle is similarly critical, congruity is similarly so. Diverse perspectives can offer historical considerations, leaps forward, and issues-solving solutions. The resolution of questions, constant examination of each side's perspective, and eventual agreement are solid refereeing goals. If you accept that you enjoy capacities as one making, you will be better prepared to teach and learn from others in both the master and individual circles (Amadi & Odigili, 2021; Amaresan, 2021; Jacobson, 2021).

CONCLUSION

The alliance's goals and objectives might not be achieved during a conflict. If disagreement is not genuine and justifiable, it may disrupt the normal cooperation and commitment of delegates to completing their positions. An individual, a gathering, and the association can all experience the ill effects of aggression and crabbiness cultivated by delegates. Conduct misconduct, absences from work, and an increase in the number of employees leaving the workplace or company could result from this. The conflict must be appropriately resolved if the individual and the organization are to achieve their goals. To win a broken battle, you need the support and interest of your friends. Disagreements can be resolved while both parties maintain their personal equilibrium in an affiliation relationship. Growth, creativity, and a significant opportunity for evaluation were effectively controlled by conflicts. Not all odd battles are bad when all the factors are taken into account. This is due to the fact that it boosts confidence and builds genuine relationships between individuals and the group.

REFERENCES

- Amadi, C. C., & Odigili, S. I. (2021). Conflict resolution strategies and community development. In G. U. Nwiyi (Ed.), *Management and entrepreneurship education in Nigeria: The Nexus*. Harey Publications.
- Amaresan, S. (2021). 14 Conflict resolution skills to use with your team and your customers. HubSpot. <u>https://blog.hubspot.com/service/conflict-resolution-skills</u>
- Barney, J. (2008). Firm resources and sustained competitive advantage. *Journal of Management*, *1*(17), 30-32.
- Cheta-Maclean, S., & Tobins, G. N. A. (2023). Organizational conflict management and resolution: the role of leaders. *International Journal of Economics, Environmental Development and Society*, 4(3), 286-299.
- Darling, J. R., & Walker, W. E. (2001). Effective conflict management: use of the behavioural style model leadership & organization. *Leadership & Organization Development Journal*, 22(5), 230-242.

https://businessjargons.com/organizational-conflict.html

https://www.conovercompany.com/conflict-resolution-an-important-life-skill/ https://www.coursera.org/articles/conflict-

management#:~:text=Conflict%20management%20is%20an%20umbrella,odds%20of%20a %20positive%20outcome.

https://www.indeed.com/career-advice/career-development/organizational-conflict

https://www.northcentralcollege.edu/program/conflict-resolutio.NorthCentral College.

https://www.northcentralcollege.edu/news/2022/09/13/why-conflict-resolution-important https://smallbusiness.chron.com/ways-managing-conflict-organizations-2655.html

https://en.m.wikipedia.org/wiki/Organizational_conflict#:~:text=Organizational%20conflict%2C %20or%20workplace%20conflict,takes%20many%20forms%20in%20organizations.

- https://www.peoplehum.com/glossary/conflict-management
- Igwe, L. E. B. (2000). Fundamental Theories, concepts, principles and practice of educational administration. Harey Publications.
- Jacobson, S. (2021). The benefits of conflict resolution. The Conover company. https://www.conovercompany.com/the-benefits-of-conflict-resolution/.
- Koko, M. N. (2002). Organizational behavior concept and dimensions. Pre-Joe Publishers.

- Madiya, Y., & Shazia, K. (2015). Conflict management styles. A study of organizational politics among professionals. *Journal of Political Studies* 22(2), 697-710.
- Okoroma, N. S. (2019). *Educational management, planning and policy: A Broad perspective*. University of Port Harcourt Press.
- Onyiri, U. O. J., & Walton, O. B. A. (2022). *Educational leadership. A discourse analysis*. Ikensity Printeks Publications.
- Schmitz, T. (2021). Conflict resolution: An important life skill. The conover company.
- Tschannen, M. (2001). The effects of a state-wide conflict management initiative in organization. *American Secondary Education*, 29(1).
- Venkatraman, N., & Ramanujam, V. (2008). Measurement of business performance in strategy research: A Comparison approaches. *Academy of Management Review*, 11(4), 11-14.